

Managed Account Services

Monthly Factsheet - August 2014



## Dear Investor,

What is the role of a portfolio manager? Is it to generate the highest return possible? Is it to foresee how the market will behave and adjust the portfolio accordingly? Is it to have knowledge about all the companies and all the industries that are there in the market?

We believe the role of the portfolio manager is to create the right conditions for the portfolio to grow. Please note, the portfolio manager does not "generate returns". The returns, if any, are generated by the companies in which investments are made.

Come to think of it, there is a remarkable amount of similarity between the profession of a portfolio manager and that of a farmer.

A farmer would be presumptuous if he thought that he was growing the crops. The crops are not grown by the farmer. It is the farmer's job to create the right conditions for the crop to grow. He has to choose the right seeds; plant them properly; give the plants adequate care, water and fertilizer; weed out the unwanted items from the farm, and guard the crops from pests. If these things are done, the plants will grow. At the appropriate time, the farmer has to harvest the crops.

A portfolio manager has to choose the right companies (those which fit in with the stated philosophy), give the portfolio adequate care in terms of periodic research and follow-up; guard against bad advice that frequently urge him to change course; periodically remove the "weeds" that have crept into the portfolio. If these things are done, the portfolio will grow over time. At the appropriate price, the stocks have to be "harvested".

As long as the portfolio manager is faithful to his or her mandate, he/she is doing the job properly. The returns, if any, are a by-product of a good investment process.



## **KEY PORTFOLIO PERFORMANCE INDICATORS**

Month on Month Performance												
	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13*	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Pramerica Deep Value Strategy	-	-	-	-	-	-	0.64%	-1.38%	4.81%	5.13%	3.43%	3.92%
NIFTY	-	-	-	-	-	-	-0.50%	-4.71%	4.82%	9.83%	-1.95%	2.07%
Out/Under Performance	-	-	-	-	-	-	1.14%	3.33%	-0.01%	-4.70%	5.38%	1.85%
	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
Pramerica Deep Value Strategy	-2.57%	5.26%	14.26%	1.77%	12.76%	10.75%	-0.40%	-	-	-	-	-
NIFTY	-3.40%	3.08%	6.81%	-0.12%	7.97%	5.28%	1.44%	-	-	-	-	-
Out /Under Performance	0.83%	2.18%	7.45%	1.89%	4.79%	5.47%	-1.84%	-	-	-	-	

<sup>\*</sup> Returns for the period 3rd July 2013 to 31st July 2013 Monthly Returns before charging expenses

Pramerica Deep Value Strategy Portfolio Performance as on 31st July 2014							
Period	Portfolio	NIFTY	CNX500	CNXMIDCAP			
1 Month	-0.40%	1.44%	0.33%	-2.33%			
3 Months	24.43%	15.31%	17.86%	23.39%			
6 Months	52.29%	26.80%	31.54%	43.74%			
1 Year	73.37%	34.47%	41.44%	57.69%			
Since inception (03/07/2013)	67.55%	29.19%	33.31%	41.24%			
Portfolio Turnover Ratio	3.27%						

Portfolio Characteristics						
Characteristics	Portfolio	NIFTY				
Average Daily Return	0.14%	0.08%				
Daily Volatility	0.58%	0.88%				
Beta	0.43					

Portfolio characteristics provided above are based on all the clients' portfolios under the regular portfolio of the strategy for the period from July 03, 2013 to July 31, 2014 for the purpose of understanding the volatility of the portfolio vis a vis the index.

3 Month Absolute Returns								
Period	From	ТО	Strategy Return	Nifty Return				
Lowest Returns of Pramerica Deep Value Strategy	15-Jul-13	15-0ct-13	2.00%	0.97%				
Lowest Returns of NIFTY Highest Returns of Pramerica Deep Value Strategy	4-Nov-13 9-Mar-14	4-Feb-14 9-Jun-14	3.56% 36.61%	-5.01% 17.28%				
Highest Returns of NIFTY	23-Feb-14	23-May-14	34.49%	19.68%				



Important Disclosures regarding the consolidated portfolio performance: Performance depicted above is based on all the client portfolios under Regular Portfolio of Pramerica Deep Value Strategy existing as on such date, using time weighted average methodology. Past performance is no guarantee of future returns. The above portfolio performances are before charging of any expenses. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client mandate, specific portfolio construction characteristics or other structural parameters. These factors may have impact on client portfolio performance and hence may vary significantly from the performance data depicted above. Neither the Portfolio Manager, nor its directors or employees shall in any way be liable for any variation noticed in the returns of individual client portfolios. The Portfolio Manager does not make any representation that any investor will or is likely to achieve profits or losses similar to those depicted above. Return for period upto 1 year is absolute. Since inception date stated is considered to be the date on which the first client investment was made under the strategy.

Investment objective of Pramerica Deep Value Strategy: Pramerica Deep Value Strategy: Pramerica Deep Value Strategy seeks to generate returns by investing in a portfolio of value stocks which have the potential of superior wealth creation over long term.

**Disclaimers and risk factors:** Pramerica Asset Managers Private Limited is registered with SEBI as Portfolio Manager as Portfolio Manager under SEBI (Portfolio Managers) Regulations, 1993. This Document is for information purpose only. This Document and the Information do not constitute a distribution, an endorsement, an investment advice, an offer to buy or sell or the solicitation of an offer to buy or sell any securities/schemes or any other financial products/investment products (collectively "Products") mentioned in this Document or an attempt to influence the opinion or behavior of the Investors/Recipients. Any use of the information contained herein for investment related decisions by the Investors/Recipients is at their sole discretion & risk. Please read the Disclosure Document and the agreement along with the related documents carefully before investing, Investments in Products are subject to market risks, various micro and macro factors and forces affecting the capital markets and include price fluctuation risks. There is no assurance or guarantee/warranty that the objectives of any of the Products will be achieved. The investments may not be suited to all categories of Investors/Recipients. Investors/Recipients must make their own investment decisions based on their own specific investment objectives, their financial position and using such independent professional advisors, as they believe necessary, before investing in such Products. Pramerica and Pramerica Financial are trade names used by Prudential Financial, Inc.(PFI) a company incorporated and with its principal place of business in the United States, and by its affiliated companies in select countries outside the United States. None of these companies are affiliated in any manner with Prudential plc, a company incorporated in the United Kingdom. Pramerica, the Pramerica logo, and the Rock symbol are service marks of PFI and its related entities, registered in many jurisdictions worldwide.